

WANT TO GET IN THE MOVIE REEL?

El Pasoans, Especially the Girls, Are Wanted at Elephant Butte Sunday.

El Pasoans ambitious to see their own faces on the movie picture screen, will have this ambition satisfied if they will motor to Elephant Butte dam on Saturday, according to Gunther Jaeger, attorney for W. K. Ringfield. Mr. Jaeger returned today from the dam and asserted that the big mask ball scene is to be made at Palomas next Sunday.

"We want a number of El Pasoans for this scene," he said, "and if some pretty El Paso girls will be on hand, we will make some 'close ups' of them for use in the picture as well as photographing them in the ball scene."

"There is to be a cowboy tournament at Palomas Sunday and a number of other features. It will all be interesting and it will all be filmed. We want to start work at a half past ten, and the picture will be ready for the big mask ball scene at 11 o'clock Sunday morning at Palomas."

"It is necessary for El Pasoans who are to participate in this film to be at the dam at 10 o'clock Saturday night."

"There are ample hotel accommodations at the dam for everybody who comes. Sunday there will be ample arrangements for everybody to eat meals at Palomas."

"I would like to see a couple of Spanish dancing girls for the picture Sunday. They will go with me Friday night if they are secured."

"The work of making the picture, still film, is progressing excellently. The old Indian chief from Yuleta is going to be the star of the piece. He is a splendid actor. Some fine scenes have been put on between the chief and little Marion Jackson, my niece, daughter of John Jackson, who is directing the film. He is enthusiastic over Marion's work, as well as that of the old Indian."

"The weather has been good at the dam and the film is being rolled off right along."

"The roads between here and the dam are in good shape. I came down in five and a half hours and made some stops on the way."

AUTO COURSE AT THE "Y" ENROLLS MANY IN CLASSES

No course of instruction ever given by the local Y. M. C. A. night school has met with such large response as is the auto engineering course which begins October 1.

Feeling the need of the necessity for drivers and owners of automobiles, the Y. M. C. A. has organized a course of instruction in the repair, general upkeep and operation of the automobile. This course is being given by the Y. M. C. A. night school in the building on the corner of 10th and Main streets.

The course is a thorough and practical understanding of all details of efficient running and repairing of the entire machine is given.

"Would you buy a home without knowing something about it?" asks W. A. Young, in charge of this work. "Would you invest in a business without some knowledge of that particular line of business? Certainly not. Well, then, why invest in an automobile about which you know nothing when for a small amount of money you can gain that knowledge—a knowledge that will increase the life and usefulness of that machine at least 50 per cent, besides the saving on your repair bills? This knowledge is also very necessary to the man who owns a car and to the chauffeur as well."

There is an excellent opportunity for service with the United States government for men as drivers of trucks, ambulances, etc. If you are among the drafted men, why not prepare for special service? You are yet called, get into this class and be in a position to select the nature of your service," is his advice.

Two courses are offered. The one on Tuesday night of each week, 7:30 to 9:30, is a fifteen week course, beginning on Tuesday, October 2. Tuition will be \$25. A mechanic's course is offered for men who wish to become repair men and drivers. This is a course of six lessons, meeting on Wednesday, Wednesday and Friday nights of each week, beginning Monday, October 1. The tuition for the mechanic's course will be \$10. Tuition includes an yearly educational membership and 1918 text book.

RAIDS MADE ON FRANKLIN TAVERN ON COUNTY ROAD IS VISITED BY OFFICERS AND ARRESTS ARE MADE.

Six men and women were taken in custody on a vagrancy warrant and over a dozen others were apprehended and released as witnesses, in a raid on the Franklin tavern, located about seven and a half miles down the valley, Tuesday night, by special deputy sheriff H. E. Blum.

The six arrested as vagrants were all brought to the county jail and remained there until morning, when they were released on \$200 bond. They were Harry Rose, E. I. Meyer, Ralph Hudson, Edith Hudson, Marie Barnett and Horace Scholl.

Deputy Blum entered the tavern unannounced, and reports finding people seated at several tables drinking. He poured some beer from a number of glasses into bottles and brought it back as evidence.

Those found as witnesses, at least one of whom was recognized as having been at the Bohemian club at the time of the recent riot, were: Mrs. Bertha Brown, J. H. Williams, Mrs. J. H. Harris, Gusie Thompson, L. Walton, G. W. Snyder, E. W. West, A. E. Trumbull, T. H. Robinson, Frank Walker, Crick Williams, Miss P. Marsh, Marjorie Julia and Z. McDaniel.

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PRODUCTION NEEDS TO BE INCREASED, HOWEVER, SAYS STANDARD OIL OFFICIAL.

Atlantic City, N. J., Sept. 18.—There is not the slightest danger of a deficiency in the supply either of crude oil or its products, kerosene and gasoline, for the use of the United States or its allies, in the opinion of A. C. Bedford, of New York, president of the Standard Oil company, of New York. Mr. Bedford expressed this conviction here today before the war convention of the American chamber of commerce.

"America," Mr. Bedford said, "is producing and can produce all that will be needed for these purposes." But he added that our government should realize the first call upon all petroleum products, either for itself or as it may designate for the use of our allies in their conduct of the war.

"Problem to Increase Production." Mr. Bedford declared the vital problem confronting the petroleum industry today was to increase the production of crude oil.

"The price," he said, "should be sufficiently attractive to induce more and more people to drill wells, thus insuring a steady supply and offering always the opportunity of finding a great pool which will make the whole situation suddenly easy."

"Consumption Enormous." While the Standard Oil company of the country, Mr. Bedford stated, is greater than the present demand, it is not the case in the future. As an example, he pointed to the fact that the United States is consuming crude oil at the rate of more than 2,000,000 barrels a year, while the annual production in this country amounts to 2,000,000 barrels. There was a surplus in the United States on July 1 last, however, 154,000 barrels of petroleum.

"Supply Enough for Five Years." Mr. Bedford said that the United States has enough oil to last for five years. He said that the United States has enough oil to last for five years. He said that the United States has enough oil to last for five years.

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OLD LANDMARK, BUILT 34 YEARS AGO, LEASED BY GRECIAN THEATER MEN.

A \$150,000 moving picture theater, modeled after the latest and best houses in the northeast, will be constructed out of the J. J. Mundy building, 105-107 South El Paso street, early next summer by J. M. Lewis and Vincent B. Andrus, owners of the Grecian theater, Messrs. Andrus and Lewis announced Wednesday, having taken a 15 year lease on the building.

The structure, which was erected in 1883, and its upper floors have been for years a meeting place for various fraternal orders in this city. It is three stories high. The entire inside will be torn out and converted into a magnificent playhouse. Work will start after April 1, 1918, when the lease begins. The present occupants of the ground floor, H. G. Schneider's store and market, and the Sunset restaurant, will arrange for new locations.

The name of the new play house will be "Elana," a phonetic rendition of the initials of the two owners.

Mr. Lewis will leave Saturday for New York. Boston, Philadelphia, Chicago and other big eastern points, to make a study of the latest ideas in constructing play houses.

"Will Build Credible House." Mr. Lewis said that the new building that will be a credit to El Paso and in keeping with the growth of the city. It will be a credit to El Paso and in keeping with the growth of the city.

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SALES MEN ARE TO BE THEER

Rev. Fuller Swift, Former "Drummer," Gives Address at Some Opinions.

"The best salesmen in the world are good men; moral men. They could not be good salesmen unless they were good men."

This statement was made at the address given Wednesday at Hotel Sheldon by Rev. Fuller Swift, rector of St. Clement's Episcopal church, in an interesting talk made on "Salesmanship."

Rev. Mr. Swift was introduced by J. E. Benton, president of the club, a former corporation attorney. He said during his address that he was at one time a life insurance salesman and a traveling salesman. Rev. Swift said that there were four classes of salesmen: Wholesale, retail, specialty salesman and promoter. The speaker illustrated his talk with drawings on a large sheet of paper.

"I Have Four Qualities." There are four things, he said, the salesman must have—the knowledge, the character, the energy and the courage. The first thing the salesman must do is to attract the attention of his customer. He must do this by his appearance, his dress, his manner, his voice, his personality, his energy and his courage.

"The more serious the salesman makes the less likely he is to be successful. The speaker said that he had been a salesman for many years and he had learned a great deal about salesmanship. He said that he had learned that the salesman must have four qualities: knowledge, character, energy and courage.

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